



Ray Gold Counsel

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Practice Areas

Export Controls and Sanctions
Government and Regulatory

Education

Georgetown University
J.D., M.S.F.S., 1992

University of North Carolina at
Chapel Hill

B.A. with highest distinction,
History, 1988;
Chemistry Award, 1985

RAY GOLD focuses on U.S. export control and sanctions laws and regulations, including the Commerce Department's Export Administration Regulations ("EAR"), the State Department's International Traffic in Arms Regulations ("ITAR"), and regulations administered by the Treasury Department's Office of Foreign Assets Control ("OFAC"), the Nuclear Regulatory Commission, and the Department of Energy.

Mr. Gold has advised clients in a variety of industries, such as the computer, software, telecommunications, semiconductor, automotive parts, financial, aerospace, agricultural irrigation, defense, and nuclear industries. Mr. Gold advises both U.S. and non-U.S. based companies on the application of U.S. export control and sanction laws and regulations to their exports and to the conduct of their non-U.S. business.

Mr. Gold has advised on a wide range of export control matters, such as classification requests, license applications, encryption controls, commodity jurisdiction requests, audits, enforcement matters, encryption registration issues, ITAR registration issues, export compliance programs, de minimis rules, license exceptions / exemptions / general licenses, and regulatory developments. Mr. Gold also has substantial expertise with U.S. antiboycott laws.

Mr. Gold re-joined BCR in 2005 after spending a year as Counsel, Export Controls and Government Contracts (the top U.S. export control official) for Thales North America, Inc., which was then the North American headquarters of the Thales Group, an international leader in defense, aerospace, and information technology.

Mr. Gold serves on the Board of Directors of the National Council on International Trade Development, which is a nonprofit organization dedicated to providing expertise on international trade topics, especially U.S. export control laws and regulations.